## The Blog Marketing Kickstart Workshop

## **Blog Marketing Steps**

- **1.** Get a domain name for your blog (unless you're just putting it in a folder on your blog or any other name you choose)
- **2.** Get hosting for your blog (*unless you've already got a site setup and you're just going to put it into a folder on your site.*)
- **3.** Get your domain name up and live (*if it isn't already*) and install your blog where you want it.
- **4.** After install clean your blog up. Get rid of any posts, pages, plugins that you don't want or use that WordPress automatically installs.
- **5.** Get your initial plugins you want to use installed. You can add more as you need/want them.
- **6.** Create a welcome post and your initial pages. Make sure you have a good About page. That thing is a great tool!
- 7. Pick a theme and get it installed.
- **8.** Have a plan for how you're going to use your blog.
- **9.** Plan what you want your content to do for your business.
- **10.** Research what topics you will cover and continually add new topics when you can.
- **11.** Create your initial content.
- 12. Blog consistently moving forward.
- **13.** Add your optin forms to your blog.
- 14. Have multiple free offers to get people to optin to your list.
- **15.** Continually create content that gets your readers onto your list.

- **16.** Create a traffic plan with strategies you want to use and drive traffic daily.
- **17.** Outsource as much as you can to save time AND get more for your efforts by using professional services.